

Fire Written Exam Proposals

Company Name	Previous City Work	Proposal Cost Year 1	Proposal Cost Year 2	Additional Costs	Misc.	
Booth Research Group, Inc.	City of Carrollton - Fire Dept. City of Austin, City of Dallas, City of Houston, City of Mesquite Hampton Virginia Fire Dept. Arlington Texas Police & Fire Dept. Rockford Illinois Fire Dept.	\$	7,250.00	\$	4,650.00	if new source created and partial test rewrite necessary. charge is 25% of original fee plus original fee (i.e. \$1812 + 4850)
Engometrics	Sugarland Fire Dept, TX University of CA, Davis, CA City of Anchorage, AK Fire Dept City of Westerville, OH Fire Dept Schertz, TX Fire Dept.	\$	5,500.00	\$	2,500.00	
Resource Mgmt	Huntley, IL Fire Dept Peoria, IL Fire Dept West Haven, CT Fire Dept Bloomington, IL Fire Dept Bridgport, CT Fire Dept Madison, WI Fire Dept Bowling Green, KY Fire Dept Springfield, IL Fire Dept	\$1000 fee + \$20/question = \$3000	\$1000 fee + \$20/question = \$2000	\$25/appeal & avg 4/exam	rely heavily on database of questions but will create new ones if questions don't already exist for source or dept suggests new question	
CPS	Avardale Fire Dept, Bellare Fire Dept, Cedar Hill Fire Dept, City of Anahille, City of Burleson, City of College Station, City of Coppell FD, City of Galveston, City of Killeen, City of Kingsville, City of Lewisville, City of Missouri City, City of North Richardson, City of Plano, City of Richardson, City of Rowlett, City of San Benito, City of Texasarkana, Denton FD, Prosper FD, Watauga DPS	\$	5,500.00	\$	3,150.00	\$130/hr for consultant time if work falls outside of scope, 8 three hours of consulting in defense of exams if legally challenged or litigated. Add'l consulting after 8 hours is at \$275/hr
IO Solutions	City of Austin, TX, FD, City of Conroe, TX, FD, City of August, GA, FD, Gwinnett Co, GA, FD	\$	4,000.00	\$	2,000.00	Expert Counsel or Expert Testimony \$250/hr and Administrative Svcs related to litigation \$25/hr
Booth Research Group						
		Engometrics	Resource Mgmt	CPS	IO Solutions	
FY 11						
50% AO Oct 10 (old cont)	\$	4,600.00	\$4,600.00	\$4,600.00	\$4,600.00	
100% BC Jan 11 (new cont)	\$	\$5,500.00	\$3,100.00	\$5,500.00	\$4,000.00	
100% SAO Mar 11 (new cont)	\$	\$5,500.00	\$3,100.00	\$5,500.00	\$4,000.00	
100% Capt July 11 (new cont)	\$	7,250.00	\$5,500.00	\$3,100.00	\$4,000.00	
	\$	28,350.00	\$21,100.00	\$21,100.00	\$18,600.00	
FY 12						
100% AO Oct 11 (new cont)	\$	7,250.00	\$5,500.00	\$3,100.00	\$4,000.00	
50% BC Jan 12 (new cont)	\$	4,850.00	\$2,500.00	\$3,150.00	\$2,000.00	
50% SAO Mar 12 (new cont)	\$	4,850.00	\$2,500.00	\$3,150.00	\$2,000.00	
50% Capt July 12 (new cont)	\$	4,850.00	\$2,500.00	\$3,150.00	\$2,000.00	
	\$	21,800.00	\$13,000.00	\$9,400.00	\$10,000.00	
FY 13						
50% AO Oct 12 (new cont)	\$	4,850.00	2,500.00	\$2,100.00	2,000.00	
Total FY11 & FY12	\$	48,150.00	\$34,100.00	\$23,300.00	\$36,050.00	\$26,600.00

RFP Calculation Sheet
7/2010

Vendor names	Pricing	Points for Pricing	Price 40%	Meet Specifications	Points for Meeting Specs	Specs 40%	Reference Rating	References 20%	Overall Total
Ergometrics	34100	3	1.2	Yes	5	2	7	1.4	4.6
Resource Mgmt	23300	5	2	Yes	3	1.2	5	1	4.2
IO Solutions	26600	4	1.6	Yes	5	2	7	1.4	5
EPS	38056	2	0.8	Yes	5	2			
Booth Research Group	48150	1	0.4	Yes	5	2			

- Points
 - 20K - 24999 5
 - 25K - 29999 4
 - 30K - 34999 3
 - 35K - 39999 2
 - 40K and up 1
- Meet Specs
 - Yes = 5
 - Variations = 3
 - No = 1
- References
 - Excellent = 5
 - Good = 3
 - Fair = 1
- Points added for TX Fire experience
 - 2

Bottom 2 after pricing and meeting specs [REDACTED]
Proposed using stock/database of test questions but will create new questions if necessary [REDACTED]